

FROM THE TABLE OF THE CEO – WELCOMHERITAGE: ABINASH MANGHANI

LEADERSPEAK



WelcomHeritage Hotels is in a space whose time has come. The covid years thrust the “experiential travel” category into the mainstream with Indians choosing to take to road travel, to get away from cities to destinations as diverse as Rajasthan’s fabled Forts & Palaces, or to be with nature in India’s fledgling Wildlife destinations and hill stations amongst others. When borders reopened, inbound tourism further fuelled this demand albeit to select destinations.

With a byline “Redefining Experiences” and with 38 operational hotels and many more to open across the country, WelcomHeritage has truly a national footprint. I asked Abinash Manghani, to share his views in his capacity as the CEO of WelcomHeritage.

- a. **With 38 Hotels across the country, how do you manage such a diverse portfolio of Hotels, Resorts, Palaces? How would you characterize the WelcomHeritage Brand?**

WelcomHeritage has adapted and evolved over the years into an “Experiential Brand” incorporating Culture & Heritage and folded in the Natural Heritage components of being close to Nature, Wildlife and Wellness as they truly represent India’s bounty of authentic offerings. Correspondingly, we now have a 50:50 split with Nature, Wildlife & Wellness resorts at varied destinations, coupled with our focus on Heritage Palaces, Forts & Havelis with an eye to attract travelers from outside India.



WelcomHeritage Shivavilas Palace, Sandur (Hampi)

Much of this is primarily due to consumer demand from within the country.

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NEW HOTEL OPENINGS

Bedzzz Xclusiv, Morjim, Goa



Where? Morjim, Goa

What is Unique? Bedzzz Xclusiv stands out in the heart of Morjim, where the Chapora River converges with the sea. Just a short stroll away lies Turtle Beach, renowned for its tranquil ambiance and as a nesting ground for Olive Ridley Sea turtles. Travel Diaries Café on the 4th floor overlooks the Chapora river, offering a diverse menu of Indian, Mediterranean, and Himalayan cuisine. The culinary journey caters to various preferences, from private dinners to lively gatherings among friends. At Himmaleh Bar, guests can indulge in premium cocktails amidst a vibrant ambiance, accompanied by live entertainment, creating an unforgettable evening experience.

Why? Experience the quintessence of Goa at Bedzzz Xclusiv, where each room is meticulously furnished with modern amenities,

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The Essentia Luxury Resort & Spa Udaipur



Where? Udaipur, Rajasthan

What is Unique? Introducing Essentia Luxury Resort & Spa Udaipur, where opulence seamlessly merges with tranquility amidst the majestic Aravali Hills. Guests are invited to indulge in the unique offerings. From the exquisite Presidential Suite boasting panoramic views and a private pool to the expansive event spaces spanning 100,000 square feet, including a grand ballroom and lush lawns accommodating up to 1,000 guests, every aspect is meticulously crafted for unforgettable experiences.

Why? Guests seeking rejuvenation can immerse themselves in sports activities, find inner peace at the meditation and yoga center, or indulge in pampering spa treatments and state-of-the-art gym facilities.

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Storii By ITC Hotels, The Kaba Retreat, Solan



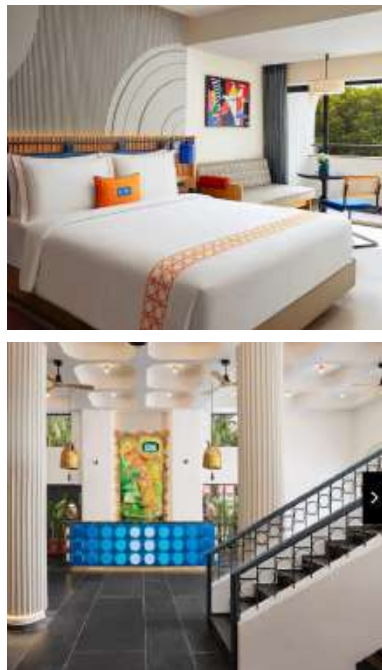
Where? Solan, Himachal Pradesh

What is Unique? Want to ditch the cookie-cutter hotel experience? Storii by ITC Hotels redefines luxury with nature as the architect. Embracing the surrounding flora and fauna, the retreat seamlessly integrates nature into your stay. Wander through an arboretum adorned with Himalayan Cherry Blossoms, Deodhars, and more, or savour the fruits of the orchards right outside your door. Embark on ecotherapy hikes into ancient forests, enjoy Mahadev Darshan at Bhurshing Temple, or explore the historic Kuthar Fort. For a digital detox, camp amidst the lush woods or enhance your culinary skills with a masterclass from the Executive Chef. And don't miss the chance to picnic among 100 trees, surrounded by the scent of pine and wildflowers.

Why? Imagine waking up to unobstructed valley views or soaking in a hot tub on your private balcony, all nestled amidst the Himalayas.

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Ronil Goa - JdV by Hyatt



Where? Calangute, Goa

What is Unique? Looking for a Goa escape that's equal parts fun and relaxation? Look no further than Ronil Goa. Ronil Goa is the first JdV by Hyatt hotel in India, offering a fresh take on hospitality. This unique JdV by Hyatt brings the brand's spirit of joy of life to Goa with poolside BBQs, firepits with s'mores, and an on-site DJ. Check-in with a shot at the bar, then head to The Hub, open till 2 am, for a swim-up drink or wood-fired oven pizza. Unique experiences include poolside BBQs, movie nights under the stars, and a "Lazy Boozy Breakfast. They even have a 24/7 bar and a "Soul Station" for relaxation with noise-canceling headphones.

Why? At Ronil Goa, the experience is unmatched. With 135 rooms and suites nestled within 12 guest houses, each with private balconies, the resort offers a cozy retreat infused with Goan charm.

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